

Are Transferable Truck Bodies Really Better Than Standard Truck Bodies...

YES

“Transferable” Service Bodies are very competitive with traditional “Bolt on” Service Bodies. The most significant difference is that “Transferable” Service Bodies will last for years no matter what truck you host it with. Life cycle costs are much less because the next time your company trades in the truck, you won’t have to upfit again. Plus your truck will be in service immediately.



STANDARD BODY VS. SLIP-ON TRUCK BODY

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| Difficult and costly to transfer and paint | Designed to be removable in minutes |
| Sold almost exclusively on new trucks | Fits new or existing used fleet vehicles |
| Permanent mounting to host vehicle | Transferable in Minutes: Uni-fit...Ford, GMC, Dodge, Chevy |
| Resale value of vehicle + body lower – less market demand | Used pickup trucks have high demand and resale value |
| Used for the life of the host vehicle | Designed to be used on many host vehicles as needed |
| Once mounted –only used for specific application | Maximum flexibility: Use as one of many configurations or stand alone pickup |
| This host vehicle needs repair – HUGE downtime costs and time to inventory and move tools and parts. | Minimizes downtime – Even rented or leased trucks can be used in a pinch. No time invested in moving tools and parts. |

5 Year Cost Comparison Standard vs. Slip-On Body



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|------------|---------------------------|------------|
| \$4,300.00 | Avg. Cost Example | \$4,900.00 |
| \$0 | Resale Value at 5 years | \$2,500.00 |
| \$1,000.00 | Truck Devaluation | \$0 |
| \$5,300.00 | Sub-Total Investment | \$2,400.00 |
| \$1,000.00 | Mfg Upfit Discount | \$1,000.00 |
| \$4,300.00 | Total Investment | \$1,400.00 |
| \$5,300.00 | Upfit cost for next truck | "FREE" |